

Message Text

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PAGE 01 MOSCOW 09382 290838Z
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----108712 300746Z /10

R 281952Z APR 78
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 1196
INFO USDOC WASHDC
AMCONSUL LENINGRAD

LIMITED OFFICIAL USE MOSCOW 09382

USDOC FOR BEWT/TDAD (STECHSCHULTE)

E.O. 11652: N/A
TAGS: BEXP, ENRG, UR
SUBJECT: REPORTED SALES OF SUBMERSIBLE OIL WELL PUMPS

REF: MOSCOW 8842

1. ACCORDING TO LOCAL OFFICE OF NL INDUSTRIES, OTHER FIRM REFERRED TO IN REFTEL WAS O.D.I. (OIL DYNAMICS, INC., TULSA, OKLAHOMA, JOE T. CARLE, PRESIDENT, TELEPHONE 918-627-9021). REPORTEDLY, DURING WEEK OF APRIL 17-21, O.D.I. SOLD TWENTY SUBMERSIBLE PUMPS TO FTO MASHINOIMPORT FOR \$1,5 MILLION. END-USER SAID TO BE MINISTRY OF OIL. AGENT/ REP WHO WAS INVOLVED IN NEGOTIATIONS STATED THAT PUMPS CONSTITUTE TRIAL ORDER AND SURMISED (THOUGH HE COULD NOT CONFIRM) THAT THEY ARE DESTINED FOR SAMOTLOR FIELDS.

2. ACCORDING TO SAME SOURCE, SOVIETS ARE DISSATISFIED WITH SUBMERSIBLE PUMPS PURCHASED EARLIER FROM REDA AND BRYON-JACKSON. THEY ARE ALLEGEDLY ENCOUNTERING QUOTE REAL TECHNICAL PROBLEMS UNQUOTE, AND ARE SEEKING ALTERNATIVE SOURCES OF SUPPLY FOR SUBMERSIBLE PUMP. O.D.I., OF COURSE, WOULD BE PLEASED TO FILL ANY GAPS CREATED BY

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REDA AND B-J'S LOSS OF THE SOVIET MARKET.

3. PLEASE TREAT THIS INFORMATION AS COMMERCIAL CONFIDENTIAL. TOON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, OILS, EQUIPMENT, PUMPS, GAS FIELDS
Control Number: n/a
Copy: SINGLE
Draft Date: 28 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MOSCOW09382
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780184-1043
Format: TEL
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978045/aaaaadpe.tel
Line Count: 59
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 835a88ac-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 MOSCOW 8842
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
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Subject: REPORTED SALES OF SUBMERSIBLE OIL WELL PUMPS
TAGS: BEXP, ENRG, UR
To: STATE
Type: TE
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Review Markings:
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